

LINKING AGRICULTURE AND ENERGY IN CAMBODIA

This series of case studies is part of a project to emphasise the energy-agriculture nexus in smallholder and small-scale commercial farming.

SMALL-SCALE COMMERCIAL BROILER FARMER



Province: Takeo

Farmer's ID card



Name: Mr. Thol Sitha

Connected to grid electricity: since 2016

Main source of income: chicken production

Industry segment: broiler (produced for their meat)

Allocated land: 0.03 ha

Production capacity: 2,500 chickens/cycle

Production cycles per year: 7 cycles

Duration of each cycle: 1.5 months (hybrid species versus 4-6 months for local species)



Context

In Cambodia, local chicken production is the second largest source of income besides rice for most farmers in rural areas. As of 2015, 57% of the households (more than 1.8m of families) were involved in livestock and poultry production, chicken raising accounting for more than half. There are nearly 618 commercial broiler farmers like Mr. Sitha and they generally use hybrid chicken species, but small-scale farmers using local species still account for 85% of the chickens' production. Farmers can either grow the chickens for their eggs, sell small chicks to middle-sellers or grow chickens for their meat.

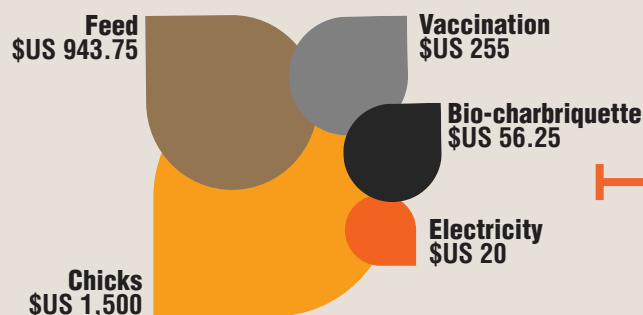


Earnings & expenses

By production cycle, Mr. Sitha produces 3,350 kg of meat, which he sells at \$US 1.8 per kilogram. Using KGC (formerly SGFE) bio-charbriquettes – and after deduction of the price of the chicks, vaccination, feed and energy-related costs, he can earn up to \$US 3,255 as net profit for each production cycle and \$US 22,785 per year.

Raising chickens involves feeding them but also keeping them warm enough, giving them water, getting them vaccinated and doing regular health controls. Expenses are thus diverse and depends on the energy sources, uses, the available technologies, the production size and duration of the cycles.

Mr. Sitha's expenses splitting (per cycle)



Total cost of \$US 2,775*

One of the biggest expenses for most farmers, including Mr. Thol Sitha, is the feed for chicks. For each production cycle, this farmer will spend nearly \$US 1,000 to feed the animals. However, his biggest expense remains the baby chicks, which he buys at the beginning of each new cycle.

\$US 534 per year

= energy-related expenses for chicken farming

*The maintenance and initial investment costs for the charcoal stoves are not included in the calculations. Only regular expenses are included.

Zoom in: Mr. Sitha's energy profile

During the first two weeks, a newly hatched chick needs help to maintain its body temperature (either artificially or naturally). Usually, farmers in Takeo province use powerful light bulbs (125W) or stoves with traditional charcoal to heat the chicks.

Energy for heating: systems' comparison

BEFORE



Clay Stove



Traditional charcoal



350 kg of charcoal used per cycle

High cost per cycle:

\$US 105

Mortality rate per cycle:

15%

AFTER



Clay Stove



KGC's green charcoal, made from recycled coconut shell



150 kg of charcoal used per cycle

Cost per cycle reduced almost

by half: **\$US 56.25**

Lower mortality rate per cycle:

8-10%

For each production cycle, Mr. Sitha was able to make an energy saving worth \$US 48,75 while reducing the mortality rate of his chicks and therefore getting additional revenue.

Other energy-related sources needed



Electric water pump (40W)
used 10 min/day
Provides water to the chickens, the household and for vegetables



3-5 light tubes (25W)
used 24h/day



1 speaker (25W)
used 2h/day

100 kWh/cycle

electricity cost per cycle:
\$US 20

Which opportunities for the farmers?

More than 90% of Cambodian households rely on woody biomass for cooking. In rural areas, fuelwood is collected from forest lands close to villages, and charcoal is bought from illegal, inefficient kilns. The high rates of deforestation caused by use of traditional biomass will lead to shortages of fuelwood but also soil degradation and agricultural lands impoverishment. The char-briquettes used by Cambodian farmers are sold by KGC (Khmer Green Charcoal, formerly SGFE), a social enterprise producing innovative char-briquettes from recycled biomass waste. 1kg of KGC charbriquettes can replace 1.1kg of traditional wood charcoal, saving up to 6.6kg of wood. Promoting green charcoal among farmers in Cambodia has the potential to drastically decrease the costs per production cycle, not only for chicks' producers like Mr Sitha, but also for eggs, ducks and other chickens' producers.



"I had bad experiences with traditional charcoal. Five months ago, six of my chicks were burned by charcoal sparks. Traditional charcoal was indeed cheaper than green charcoal but it was not producing heat long enough and more of my chicks died."

Mr. Thol Sitha



≈5%

chicks saved per cycle (125)



\$US 292

additional revenue from the saved chicks



2-4X

longer heat duration



\$US 341

yearly savings using green charcoal



100%

less risky for the chicken (no ash, spark, or risk of burn)

but...

it takes longer to start heating